

Press Release

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Jansen and Schüco extend and expand their long-standing partnership

Oberriet / Bielefeld / Le Perray-en-Yvelines

Jansen AG and Schüco International KG extend their long-standing partnership. Both companies are thus confirming the success of their collaboration and further expanding their strategic cooperation.

Jansen AG, based in Oberriet, is an internationally active traditional Swiss company with more than 100 years of history. Jansen develops and manufactures steel profile systems for windows, doors, fire protection and facade constructions. With its Plastics Solutions and Powder Coating divisions, Jansen also offers innovative plastic solutions and high-quality, durable surface finishes from a single source.

Schüco International KG, based in Bielefeld, has been offering system solutions made of aluminium, steel and PVC-U for 75 years. The company is known to provide the highest quality, holistic sustainability and comprehensive solutions and services for the entire life cycle of buildings.

The two companies announced the extension of their partnership agreements at the Swissbau trade fair on 22 January 2026. Jansen continues to distribute Schüco aluminium systems exclusively in Switzerland and in the Principality of Liechtenstein. At the same time, Schüco continues to distribute Jansen steel systems exclusively in Germany, Luxembourg, the UK, Ireland, Scandinavia, Finland, the Baltic States and Greece. The extension of these contracts emphasises the success of the partnership between the two companies. The sales partnership within the aluminium segment has existed since 1978, and that for steel since 2000.

Another new addition is a further sales cooperation within the steel sector: from 1 January 2026, Schüco International S.C.S, based in Le Perray-en-Yvelines, France, will distribute a significant proportion of the steel systems of the former RP Technik Profilsysteme GmbH in France and the French overseas territories (DOM-TOM). This range offers a stand-alone steel system for windows, doors, fire protection and façade constructions and is marketed in the contract territory by Schüco International S.C.S. under the name RP Technik.

"This year, Schüco is celebrating its 75th anniversary. Partnerships with companies that share our high standards of quality, service and innovation have always been important to our long-term success. With Jansen, which like Schüco is a family business, these shared values have connected us for over 45 years. I am very pleased that we are set to continue and further expand our trusting partnership in the future," says Andreas Engelhardt, personally liable partner of Schüco International KG.

"Stable partnerships are particularly important in times of great change and uncertainty. Schüco and Jansen have been doing this for almost 50 years. Our partnership is based on shared objectives and values, always focussing on our mutual customers. I am therefore delighted that we are able to extend and develop this partnership once again," adds Christoph Jansen, CEO and member of the Board of Directors of Jansen AG



Contract extension of the partnership between Schüco and Jansen

from left to right: Jacques Lladós, CEO Schüco International S.C.S., Andreas Graf, Head of the Steel Division Schüco International KG, Elmar Gollers, Director of Business, Jansen AG, Hendrik Pahlsmeyer, Head of Metal Business Central Europe Schüco International KG, Christoph Jansen, CEO and Board of Directors of Jansen AG, Andreas Engelhardt, personally liable partner of Schüco International KG, Christel Marchiando, Head of Key Partner Management Europe, Jansen AG and Guido Wortmeier, Director of Sales, Jansen AG

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